

January 21, 2026

For Immediate Release

GALILEI CO. LTD.

GALILEI CO. LTD. enters into business alliance with Shinpo Co., Ltd., a manufacturer of smokeless grill

GALILEI CO. LTD. (Head Office: Nishi-Yodogawa-ku, Osaka; President: Go Fukushima) has entered into a business alliance agreement with Shinpo Co., Ltd., a pioneer in smokeless grills (Head Office: Meito-ku, Nagoya, Aichi; President and CEO: Norihiko Ando).



◆Background of the Business Alliance

In recent years, Yakiniku culture has been expanding across Southeast Asia, with a growing number of self-cooking style Yakiniku restaurants opening, similar to those in Japan. To respond to this market growth and to deliver comprehensive engineering solutions for Yakiniku restaurant kitchens, we have entered into a business alliance with Shinpo Co., Ltd., which manufactures and sells smokeless grills.

Since entering the Hong Kong market in 1997, GALILEI CO. LTD. has expanded its sales and maintenance network across 14 locations in 11 countries, mainly in Southeast Asia. In 2024, the Company formulated the GALILEI Global Vision 2030, under which it aims to achieve overseas sales of ¥20.0 billion and an operating margin of 10.0% by fiscal 2030.

Shinpo Co., Ltd. holds a high market share in Japan in the manufacture and sale of smokeless grills and is actively expanding its overseas business. Under the motto “Yakiniku — a special dining experience around the world,” the company promotes and introduces Yakiniku culture across the globe.

Going forward, the two companies will leverage their respective strengths and, in collaboration with refrigeration and freezing technologies, work toward creating new value.

◆Details of the Business Alliance

(i) Sales, distribution, and installation of smokeless grills in the sales territories of our overseas subsidiaries, mainly in Southeast Asia

(ii) After-sales service for smokeless grills

[Covered Regions] Singapore, Malaysia, Indonesia, Myanmar, Thailand, the Philippines, Cambodia, Vietnam, Shanghai, Hong Kong, and Taiwan

Commencement Date of the Business Alliance: January 21, 2026

■ **Company Profile of Shinpo Co., Ltd.**

Company name: Shinpo Co., Ltd. (including Shinpo Trading (Shanghai) Co., Ltd.)
Head office: Wakabadai 110, Meito Ward, Nagoya City, Aichi Prefecture
Representative: Norihiko Ando, President and CEO
Business description: Manufacturing, sales, and related installation work for smokeless grills
Established: April 1971
Share capital: ¥639,307,770
Number of employees: 123
Website: <https://shinpo-en.com/>

What is a Smokeless Grill?

A smokeless grill is a commercial grilling appliance used at customer tables in Yakiniku restaurants, featuring a structure that reliably captures smoke and odors generated during cooking. Shinpo's smokeless grills employ proprietary patented technologies developed in pursuit of "perfectly grilled meat," while achieving high levels of safety and energy efficiency.

By suppressing the spread of smoke and odors within the restaurant, these grills create a comfortable environment and an enjoyable dining experience, helping to introduce Japan's grilling food culture to the world.

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